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APPLICABLE PRICING SUPPLEMENT

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**Barloworld**  
Leading brands

**BARLOWORLD LIMITED**

*(Incorporated in the Republic of South Africa with limited liability under Registration Number 1918/000095/06)*

**Issue of ZAR443,000,000 Senior Unsecured Floating Rate Notes due 30 May 2019  
Under its ZAR10,000,000,000 Domestic Medium Term Note and Commercial Paper Programme**

This Applicable Pricing Supplement must be read in conjunction with the programme memorandum, dated 1 September 2010 (the “**Programme Memorandum**”), prepared by Barloworld Limited in connection with the Barloworld Limited ZAR10,000,000,000 Domestic Medium Term Note and Commercial Paper Programme, as supplemented by the supplement to the Programme Memorandum dated 18 October 2011, as further amended and/or supplemented from time to time.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed “*Terms and Conditions of the Notes*”.

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

**PARTIES**

1. Issuer	Barloworld Limited
2. Dealer	Nedbank Limited, acting through its Corporate and Investment Banking division
3. Debt Sponsor	Absa Bank Limited, acting through its Corporate and Investment Banking division
4. Managers	N/A
5. Paying Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
Specified Address	25 Sauer Street, Johannesburg, 2001
6. Calculation Agent	The Issuer
Specified Address	Barloworld Corporate Office 61 Katherine Street, Sandton, 2146
7. Transfer Agent	The Issuer
Specified Address	Barloworld Corporate Office 61 Katherine Street, Sandton, 2146
8. Issuer Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
Specified Address	25 Sauer Street, Johannesburg, 2001

9. Settlement Agent	The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division
Specified Address	25 Sauer Street, Johannesburg, 2001

#### PROVISIONS RELATING TO THE NOTES

10. Status of Notes	Senior Unsecured
11. Form of Notes	The Notes in this Tranche are listed Registered Notes issued in uncertificated form
12. Series Number	124
13. Tranche Number	1
14. Aggregate Nominal Amount:	
(a) Series	ZAR443,000,000
(b) Tranche	ZAR443,000,000
15. Interest	Interest bearing
16. Interest Payment Basis	Floating Rate Notes
17. Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to another	N/A
18. Issue Date	30 November 2018
19. Nominal Amount per Note	ZAR1,000,000
20. Specified Denomination	ZAR1,000,000
21. Specified Currency	ZAR
22. Issue Price	100%
23. Interest Commencement Date	30 November 2018
24. Maturity Date	30 May 2019
25. Applicable Business Day Convention	Modified Following Business Day
26. Final Redemption Amount	100% of Nominal Amount
27. Last Day to Register	By 17h00 on 15 February 2019 and 17 May 2019
28. Books Closed Period(s)	The Register will be closed 18 February 2019 to 27 February 2019 and from 20 May 2019 to 29 May 2019 (all dates inclusive)
29. Default Rate	N/A

#### FLOATING RATE NOTES

30. (a) Interest Payment Date(s)	28 February 2019 and 30 May 2019 or, if such day is not a business day, the business day on which interest will be paid, as determined in accordance with the applicable business day convention (as specified in this applicable pricing supplement) with the first Interest Payment Date being 28 February 2019, or, if such day is not a business day, the business day on which interest will be paid, as determined in accordance with the
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		applicable business day convention (as specified in this applicable pricing supplement)
	(b) Interest Periods	From and including one Interest Payment Date to but excluding the following Interest Payment Date, with the first Interest Period commencing on and including the Interest Commencement Date and ending on but excluding the day before the next Interest Payment Date (each Interest Payment Date as adjusted in accordance with the applicable business day convention, as specified in this applicable pricing supplement)
	(c) Definitions of Business Day (if different from that set out in Condition 1 ( <i>Interpretation</i> ))	N/A
	(d) Minimum Interest Rate	N/A
	(e) Maximum Interest Rate	N/A
	(f) Day Count Fraction	Actual/365
	(g) Any other terms relating to the particular method of calculating interest	N/A
31.	Manner in which the Interest Rate is to be determined	Screen Rate Determination (Reference Rate plus Margin)
32.	Margin	65 basis points to be added to the Reference Rate
33.	If ISDA Determination:	N/A
	(a) Floating Rate	N/A
	(b) Floating Rate Option	N/A
	(c) Designated Maturity	N/A
	(d) Reset Date(s)	N/A
34.	If Screen Rate Determination:	
	(a) Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	3 month ZAR-JIBAR
	(b) Interest Determination Date(s)	26 November 2018 and 28 February 2019 with the first Interest Determination Date being 26 November 2018
	(c) Relevant Screen Page and Reference Code	Reuters page 0#SFXmm: or successor page
35.	If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/Fallback provisions	N/A
36.	Calculation Agent responsible for calculating amount of principal and interest	N/A

<b>ZERO COUPON NOTES</b>	N/A
<b>PARTLY PAID NOTES</b>	N/A
<b>INSTALMENT NOTES</b>	N/A
<b>MIXED RATE NOTES</b>	N/A
<b>INDEX-LINKED NOTES</b>	N/A
<b>DUAL CURRENCY NOTES</b>	N/A
<b>EXCHANGEABLE NOTES</b>	N/A
<b>OTHER NOTES</b>	N/A
<b>PROVISIONS REGARDING REDEMPTION/MATURITY</b>	
37. Redemption at the Option of the Issuer:	No
38. Redemption at the Option of the Senior Noteholders:	No
39. Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required)	Yes
40. Redemption in the event of a Change of Control	Yes
<b>GENERAL</b>	
41. Financial Exchange	Interest Rate Market of the JSE Limited
42. Additional selling restrictions	N/A
43. ISIN No.	ZAG000155730
44. Stock Code	BC124
45. Stabilising manager	N/A
46. Provisions relating to stabilisation	N/A
47. The notice period required for exchanging uncertificated Notes for Certificates	N/A
48. Method of distribution	Dutch Auction
49. Credit Rating assigned to the Issuer	“P-I.za” short term rating and “Aa1.za” long term rating as at 2 May 2018
50. Applicable Rating Agency	Moody’s Investors Service South Africa (Pty) Ltd
51. Governing law (if the laws of South Africa are not applicable)	N/A
52. Surrendering of Notes in the case of Notes represented by a Certificate	N/A
53. Other provisions	N/A
<b>DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS</b>	
54. <u>Paragraph 3(5)(a)</u>	
	The “ultimate borrower” (as defined in the Commercial Paper Regulations) is the Issuer.
55. <u>Paragraph 3(5)(b)</u>	
	The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.
56. <u>Paragraph 3(5)(c)</u>	

The auditor of the Issuer is Deloitte & Touche.

57. Paragraph 3(5)(d)

As at the date of this issue

- (i) the Issuer has issued ZAR4,986,000,000 (exclusive of this issue of Notes) Commercial Paper (as defined in the Commercial Paper Regulations) (which amount includes Notes issued under the Previous Programme Memorandum); and
- (ii) the Issuer estimates that it will issue ZAR1,500,000,000 of Commercial Paper during the current financial year, ending 30 September 2019.

58. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

59. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial position since the date of its last audited financial statements.

60. Paragraph 3(5)(g)

The Notes issued will be listed.

61. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its general corporate purposes.

62. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured.

63. Paragraph 3(5)(j)

Deloitte & Touche, the auditors of the Issuer, have confirmed that, based on their procedures to be performed, nothing has come to their attention which indicates that this issue of Notes by the Issuer does not comply in all respects with the provisions of the Commercial Paper Regulations.

**Responsibility:**

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that this Applicable Pricing Supplement contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the placing document and the annual financial statements and the Applicable Pricing Supplement and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the placing document, the annual financial statements, annual report and this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the placing document and the annual financial statements, the annual report or this Applicable Pricing Supplement of the Issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the placing document and listing of the debt securities is not to be taken in any way as an indication of the merits of the Issuer or of the debt securities and, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

The Issuer confirms that the authorised Programme Amount of ZAR10,000,000,000 has not been exceeded.

Application is hereby made to list this issue of Notes on 30 November 2018.

Signed at Sandton on this 28 day of NOVEMBER 2018.

For and on behalf of  
**BARLOWORLD LIMITED**



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Name: **DM SEWELA**  
Capacity: Director  
Who warrants his authority hereto



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Name: **DG WILSON**  
Capacity: Director  
Who warrants his authority hereto